



# VARIUM INVESTMENT PARTNERS



## INVESTMENT SERVICES

*updated: 9/12/2019*



We offer an Institutional level, professionally managed, efficiently implemented, value-added, end-to-end, open architecture investment strategy and implementation services. We seek to provide advisors a better investment strategy and results through a consistent, repeatable, quantitative and fundamental research driven investment process. Varium Investment Partners offers multiple service levels, cost structures, and integration levels to accommodate the needs of advisors.

## SERVICES, INTEGRATION LEVELS, & COST STRUCTURE

### 1 INVESTMENT MANAGEMENT SOLUTIONS

For Pension Plans, 401K Providers, Family offices, and RIAs with robust internal investment capabilities. Complete independent analysis of existing offerings, costs, implementation, and process.

- *Fixed Cost*
- *Fixed Time Frame*

### 2 ASSETS UNDER ADVISEMENT

Varium Investment Partners provides Asset Allocation Models (5 Tactical, 5 Strategic), recommended managers and ETFs, continually updated; advisor implemented.

- *Fixed Cost or Basis Points Fee (Advisory Client or Advisor Paid)*
- *Fixed Time Frame*

### 3 INVESTMENT IMPLEMENTATION SERVICES

We recognize that advisors have spent years developing relationships with third party investment solution providers, and they may not want to disturb those relationships. Using our state-of-the-art, institutional-level systems, Varium Investment Partners efficiently implements the advisor's asset allocation models and investment strategies utilizing the third-party managers recommended by the advisor. Rebalancing can be rules based or advisor directed.

- *Limited Integration -Varium Implemented as Sub-Advisor*
- *Fixed Cost or Basis Points Fee (Advisory Client or Advisor Paid)*
- *Fixed Time Frame*

### 4 OUTSOURCED CIO

Combining the "Assets Under Advisement" and "Implementation" services to become a full-service Outsourced Investment Solution for your firm. Varium Investment Partners provides sub-advisory services through your custodian to deliver asset allocation strategies, manager due diligence, portfolio implementation, rebalancing, and reporting - a complete investment management solution in close collaboration with the client.

- *Significant Integration (Operational) -Varium Implemented as Sub-Advisor)*
- *Basis Points Fee (Advisory Client Paid)*
- *Ongoing Management*

### 5 IN-SOURCED CIO

Varium Investment Partners becomes a full integrated part of the advisor's firm. Select advisors/advisor groups will be asked to become "Advisor Partners" whereby in addition to gaining access to the full service OCIO solution, these advisors will become partners and equity owners of Varium Investment Partners. The Varium investment team becomes part of your team on your website, in marketing materials, in client engagements, conferences, and special events.

- ✓ *Full Integration (Operational & Economic)*
- ✓ *Basis Points Fee (Advisory Client Paid)*
- ✓ *Ongoing Management*